

USATF Colorado Historical Income Statement and Budget

31-Aug-23

	2024 Budget	2023 YE Forecast	2023 YTD	Amended 2023 Budget	2022 FYE	2021 FYE	2020 FYE	2019 FYE	2018 FYE
<b>Income</b>									
Program Income									
Entry Fees Collected							\$24,141.00	\$82,387.00	\$111,105.00
Indoor	\$42,500.00	\$42,410.00	\$42,410.00	\$36,000.00	\$33,798.00	\$222.00			
Outdoor	\$48,500.00	\$28,351.00	\$28,351.00	\$30,000.00	\$27,568.00	\$16,645.00			
Cross Country	\$7,000.00	\$7,000.00	\$0.00	\$18,000.00	\$16,765.00	\$0.00			
Membership Fees							\$19,828.20	\$46,181.02	\$47,033.42
Adult Memberships	\$22,000.00	\$21,424.00	\$17,424.00	\$17,000.00	\$19,547.21	\$15,773.33			
Club Memberships	\$2,025.00	\$2,225.00	\$2,025.00	\$1,900.00	\$2,100.00	\$1,300.00			
Officials Memberships	\$900.00	\$905.00	\$705.00	\$700.00	\$765.00	\$1,458.00			
Youth Memberships	\$20,000.00	\$19,710.50	\$14,710.50	\$14,000.00	\$17,743.75	\$8,966.38			
Sanctions Collected	\$6,000.00	\$6,074.50	\$3,574.50	\$4,000.00	\$5,245.49	\$4,129.00			
<b>Total Program Income</b>	<b>\$148,925.00</b>	<b>\$128,100.00</b>	<b>\$109,200.00</b>	<b>\$121,600.00</b>	<b>\$123,532.45</b>	<b>\$48,493.71</b>	<b>\$43,969.20</b>	<b>\$128,568.02</b>	<b>\$158,138.42</b>
Other Income								\$2,208.00	
Celebration Tickets	\$5,625.00	\$1,875.00	\$1,875.00	\$1,500.00	\$2,270.75				
Grants		\$5,000.00	\$5,000.00	\$0.00	\$6,113.55				
T-Shirt Income	\$5,000.00	\$4,622.43	\$4,622.43	\$0.00	\$0.00				
Interest Income	\$8,800.00	\$12,745.38	\$3,945.38	\$6,280.00	\$2,415.44	\$30.43	\$161.10	\$193.40	\$45.71
<b>Total Income</b>	<b>\$168,425.00</b>	<b>\$152,342.81</b>	<b>\$124,642.81</b>	<b>\$129,380.00</b>	<b>\$134,332.19</b>	<b>\$48,524.14</b>	<b>\$44,130.30</b>	<b>\$130,969.42</b>	<b>\$158,184.13</b>
<b>Expense</b>									
Program Expenses									
Meet Expenses	\$98,000.00	\$79,740.55	\$73,140.55	\$85,900.00	\$100,239.75	\$25,167.82	\$29,959.81	\$86,973.54	\$101,933.35
Prize Money	\$10,000.00	\$10,100.00	\$100.00	\$10,000.00	\$7,900.00	\$10,725.00	\$6,550.00	\$13,000.00	\$1,950.00
Travel Grants	\$2,000.00	\$1,528.65	\$1,528.65	\$0.00	\$0.00				
<b>Total Program Expenses</b>	<b>\$110,000.00</b>	<b>\$91,369.20</b>	<b>\$74,769.20</b>	<b>\$95,900.00</b>	<b>\$108,139.75</b>	<b>\$35,892.82</b>	<b>\$36,509.81</b>	<b>\$99,973.54</b>	<b>\$103,883.35</b>
Overhead Expenses									
Administrative	\$100.00	\$74.45	\$14.45	\$75.00	\$0.00	\$10.00	\$70.00	\$10.00	\$10.00
Advertising and Promotion	\$150.00	\$172.00	\$72.00	\$340.00	\$72.00	\$567.28	\$75.00	\$3,312.13	\$4,121.13
Bank Fees	\$0.00	\$31.00	\$31.00	\$0.00	\$0.00	\$20.00	\$115.00	\$0.00	\$15.00
Donation	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00
Membership & Sanction (ES \$750/Qtr)	\$3,035.00	\$3,000.00	\$1,500.00	\$3,035.00	\$2,250.00	\$3,035.00	\$395.00	\$2,340.00	\$2,790.00
National Meeting	\$15,000.00	\$15,000.00	\$0.00	\$7,500.00	\$11,329.24	\$3,461.19	\$7,416.01	\$11,955.47	\$13,393.41
Officials Certification (Natl)	\$400.00	\$368.80	\$168.80	\$900.00	\$147.71	\$847.50	\$928.80	\$0.00	\$0.00
Office Supplies	\$200.00	\$0.00	\$0.00	\$500.00	\$467.41	\$439.41	\$221.75	\$0.00	\$0.00
Officials Rules Clinic	\$400.00	\$400.00	\$0.00	\$400.00	\$0.00	\$0.00	\$435.08	\$2,035.42	\$172.55
Officials Stipend	\$3,000.00	\$1,860.00	\$1,860.00	\$800.00	\$2,880.00	\$1,085.00	\$70.00	\$1,010.00	\$1,270.00
Operations, Computer Internet	\$1,750.00	\$1,700.00	\$200.00	\$1,750.00	\$1,138.61	\$1,748.49	\$788.46	\$397.99	\$48.00
Postage	\$415.00	\$409.55	\$109.55	\$430.00	\$132.37	\$155.55	\$270.70	\$85.95	\$87.00
Professional (ES Contract and CPA)	\$17,850.00	\$18,850.00	\$8,134.00	\$16,850.00	\$16,258.00	\$20,248.00	\$16,812.00	\$16,250.00	\$0.00
<b>Total Overhead Expense</b>	<b>\$42,300.00</b>	<b>\$41,865.80</b>	<b>\$12,089.80</b>	<b>\$32,580.00</b>	<b>\$34,925.34</b>	<b>\$31,617.42</b>	<b>\$27,597.80</b>	<b>\$37,396.96</b>	<b>\$21,907.09</b>
Other Expense									
Celebration Expense	\$13,125.00	\$9,023.84	\$9,023.84	\$8,955.00	\$9,996.52	\$1,700.00			
Depreciation	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00	\$0.00	\$3,225.00	\$2,564.00	\$0.00	\$0.00
<b>Total Other Expense</b>	<b>\$16,125.00</b>	<b>\$12,023.84</b>	<b>\$9,023.84</b>	<b>\$11,955.00</b>	<b>\$9,996.52</b>	<b>\$4,925.00</b>	<b>\$2,564.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Total Expense</b>	<b>\$168,425.00</b>	<b>\$145,258.84</b>	<b>\$95,882.84</b>	<b>\$140,435.00</b>	<b>\$153,061.61</b>	<b>\$72,435.24</b>	<b>\$66,671.61</b>	<b>\$137,370.50</b>	<b>\$125,790.44</b>
<b>Net Profit (Loss)</b>	<b>\$0.00</b>	<b>\$7,083.97</b>	<b>\$28,759.97</b>	<b>(\$11,055.00)</b>	<b>(\$18,729.42)</b>	<b>(\$23,911.10)</b>	<b>(\$22,541.31)</b>	<b>(\$6,401.08)</b>	<b>\$32,393.69</b>