

**Colorado Association of USATF**  
**Profit & Loss Prev Year Comparison**  
**January through December 2023**

	Jan - Dec 23	Jan - Dec 22	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Assn. Celebration Income	1,875.00	2,270.75	-395.75
Grant Income	5,000.00	6,113.55	-1,113.55
Interest Income	8,392.43	2,423.39	5,969.04
<b>Membership Income</b>			
Adult	19,116.00	19,547.20	-431.20
Club	2,300.00	2,100.00	200.00
Officials	777.00	765.00	12.00
Youth	17,661.00	17,743.75	-82.75
<b>Total Membership Income</b>	39,854.00	40,155.95	-301.95
Sanction Income	4,910.33	5,245.49	-335.16
T-shirts	4,622.43	0.00	4,622.43
<b>USATF Meet Entries</b>			
Indoor Track and Field	43,290.00	33,798.00	9,492.00
Outdoor Track and Field	28,351.00	27,568.00	783.00
XC	7,720.00	16,765.00	-9,045.00
USATF Meet Entries - Other	0.00	0.00	0.00
<b>Total USATF Meet Entries</b>	79,361.00	78,131.00	1,230.00
<b>Total Income</b>	144,015.19	134,340.13	9,675.06
<b>Gross Profit</b>	144,015.19	134,340.13	9,675.06
<b>Expense</b>			
Administrative	14.45	0.00	14.45
Advertising and Promotion	72.00	72.00	0.00
<b>Assn. Celebration Expense</b>			
Administrative and Printing	86.70	97.04	-10.34
Awards	936.34	1,012.17	-75.83
Food and Supplies	863.03	0.00	863.03
Professional Services	6,300.00	5,800.00	500.00
Venue	4,283.45	3,087.31	1,196.14
<b>Total Assn. Celebration Expense</b>	12,469.52	9,996.52	2,473.00
Bank Service Charges	81.00	0.00	81.00
Computer and Internet Expenses	1,393.39	1,138.61	254.78
Depreciation Expense	0.00	1,581.00	-1,581.00
Donation	0.00	250.00	-250.00
<b>Meet Expenses</b>			
Awards	7,162.33	1,171.00	5,991.33
Car Expense	1,524.18	1,926.42	-402.24
Club Meet	15,147.90	11,743.00	3,404.90
Facility Rental	26,293.71	42,895.83	-16,602.12
Food	3,283.16	3,513.36	-230.20
Lodging	378.02	2,633.25	-2,255.23
Meet Equipment	684.66	473.60	211.06
Meet Management	7,448.00	3,450.00	3,998.00
Meet Personnel	1,140.00	571.89	568.11
Meet Sanctions	3,112.30	4,693.58	-1,581.28
Officials	8,212.50	8,521.10	-308.60
Per Diem	450.00	1,020.00	-570.00
Starter	2,100.00	3,150.00	-1,050.00
Starter Shells	531.54	838.50	-306.96
Supplies	986.92	115.40	871.52
Timing	5,600.00	11,795.00	-6,195.00
Travel	91.20	642.82	-551.62
Volunteer Workers	0.00	1,085.00	-1,085.00
Meet Expenses - Other	63.57	0.00	63.57
<b>Total Meet Expenses</b>	84,209.99	100,239.75	-16,029.76
<b>Membership &amp; Sanction</b>	3,000.00	2,250.00	750.00

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	Jan - Dec 23	Jan - Dec 22	\$ Change
<b>National Meeting</b>			
<b>Airfare &amp; Baggage</b>	1,235.43	2,855.30	-1,619.87
<b>Airport Parking</b>	99.80	229.68	-129.88
<b>Food</b>	53.24	0.00	53.24
<b>Ground Transportation</b>	220.00	204.75	15.25
<b>Lodging</b>	1,014.62	3,046.47	-2,031.85
<b>Mileage</b>	49.13	289.24	-240.11
<b>Per Diem</b>	960.00	1,506.86	-546.86
<b>Registration</b>	1,736.50	3,022.35	-1,285.85
<b>Rental Car</b>	129.26	174.59	-45.33
<b>Total National Meeting</b>	5,497.98	11,329.24	-5,831.26
<b>National Office</b>			
<b>Official's Certification</b>	168.80	147.70	21.10
<b>Total National Office</b>	168.80	147.70	21.10
<b>Office Supplies</b>	37.30	304.34	-267.04
<b>Official's Stipend</b>	1,860.00	2,880.00	-1,020.00
<b>Postage</b>	109.55	132.37	-22.82
<b>Prize Money</b>	8,850.00	7,900.00	950.00
<b>Professional Fees</b>	17,458.00	16,258.00	1,200.00
<b>Travel Expense</b>	865.20	0.00	865.20
<b>Travel Grants</b>	1,528.65	0.00	1,528.65
<b>Total Expense</b>	137,615.83	154,479.53	-16,863.70
<b>Net Ordinary Income</b>	6,399.36	-20,139.40	26,538.76
<b>Net Income</b>	<b>6,399.36</b>	<b>-20,139.40</b>	<b>26,538.76</b>

**Colorado Association of USATF**  
**Profit & Loss Prev Year Comparison**  
**January through December 2023**

	<u>% Change</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Assn. Celebration Income	-17.4%
Grant Income	-18.2%
Interest Income	246.3%
<b>Membership Income</b>	
Adult	-2.2%
Club	9.5%
Officials	1.6%
Youth	-0.5%
<b>Total Membership Income</b>	-0.8%
Sanction Income	-6.4%
T-shirts	100.0%
<b>USATF Meet Entries</b>	
Indoor Track and Field	28.1%
Outdoor Track and Field	2.8%
XC	-54.0%
USATF Meet Entries - Other	0.0%
<b>Total USATF Meet Entries</b>	1.6%
<b>Total Income</b>	7.2%
<b>Gross Profit</b>	7.2%
<b>Expense</b>	
Administrative	100.0%
Advertising and Promotion	0.0%
<b>Assn. Celebration Expense</b>	
Administrative and Printing	-10.7%
Awards	-7.5%
Food and Supplies	100.0%
Professional Services	8.6%
Venue	38.7%
<b>Total Assn. Celebration Expense</b>	24.7%
Bank Service Charges	100.0%
Computer and Internet Expenses	22.4%
Depreciation Expense	-100.0%
Donation	-100.0%
<b>Meet Expenses</b>	
Awards	511.6%
Car Expense	-20.9%
Club Meet	29.0%
Facility Rental	-38.7%
Food	-6.6%
Lodging	-85.6%
Meet Equipment	44.6%
Meet Management	115.9%
Meet Personnel	99.3%
Meet Sanctions	-33.7%
Officials	-3.6%
Per Diem	-55.9%
Starter	-33.3%
Starter Shells	-36.6%
Supplies	755.2%
Timing	-52.5%
Travel	-85.8%
Volunteer Workers	-100.0%
Meet Expenses - Other	100.0%
<b>Total Meet Expenses</b>	-16.0%
<b>Membership &amp; Sanction</b>	33.3%

**Colorado Association of USATF**  
**Profit & Loss Prev Year Comparison**  
**January through December 2023**

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	<u>% Change</u>
<b>National Meeting</b>	
<b>Airfare &amp; Baggage</b>	-56.7%
<b>Airport Parking</b>	-56.6%
<b>Food</b>	100.0%
<b>Ground Transportation</b>	7.5%
<b>Lodging</b>	-66.7%
<b>Mileage</b>	-83.0%
<b>Per Diem</b>	-36.3%
<b>Registration</b>	-42.5%
<b>Rental Car</b>	-26.0%
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<b>Total National Meeting</b>	-51.5%
<b>National Office</b>	
<b>Official's Certification</b>	14.3%
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<b>Total National Office</b>	14.3%
<b>Office Supplies</b>	-87.7%
<b>Official's Stipend</b>	-35.4%
<b>Postage</b>	-17.2%
<b>Prize Money</b>	12.0%
<b>Professional Fees</b>	7.4%
<b>Travel Expense</b>	100.0%
<b>Travel Grants</b>	100.0%
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<b>Total Expense</b>	-10.9%
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<b>Net Ordinary Income</b>	131.8%
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<b>Net Income</b>	<b>131.8%</b>

## Colorado Association of USATF

## Balance Sheet

As of December 31, 2023

01/18/24

Accrual Basis

	<u>Dec 31, 23</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Checking - Youth	4,434.10
Main Checking	5,510.11
Raymond James Brokerage	4,655.00
Savings	25,566.66
<b>Total Checking/Savings</b>	<u>40,165.87</u>
<b>Total Current Assets</b>	40,165.87
<b>Fixed Assets</b>	
Meet Equipment	2,728.32
<b>Total Fixed Assets</b>	2,728.32
<b>Other Assets</b>	
American Express 2.85%	80,000.00
American Express 3.10%	80,000.00
Morgan Stanley 4.65%	86,000.00
<b>Total Other Assets</b>	<u>246,000.00</u>
<b>TOTAL ASSETS</b>	<b><u>288,894.19</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
Opening Balance Equity	329,231.03
Unrestricted Net Assets	-46,736.20
Net Income	6,399.36
<b>Total Equity</b>	<u>288,894.19</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>288,894.19</u></b>

**Colorado Association of USATF**  
**Statement of Cash Flows**  
January through December 2023

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	<u>Jan - Dec 23</u>
<b>OPERATING ACTIVITIES</b>	
Net Income	6,399.36
<b>Net cash provided by Operating Activities</b>	<u>6,399.36</u>
<b>INVESTING ACTIVITIES</b>	
Meet Equipment	-2,333.32
American Express 1.90%	80,000.00
Morgan Stanley 4.65%	-86,000.00
<b>Net cash provided by Investing Activities</b>	<u>-8,333.32</u>
<b>Net cash increase for period</b>	-1,933.96
<b>Cash at beginning of period</b>	42,099.83
<b>Cash at end of period</b>	<u><u>40,165.87</u></u>